

Finance Committee March 2015

The AACN Finance Committee meets on a quarterly basis to review the financial statements and oversee the Association's financial commitments. The January 2015 financial statements are attached and have been reviewed by both the Finance Committee and the Board of Directors. It should be noted that as of January 31st, AACN had received 86% of budgeted revenue for the current fiscal year. In addition, expenses to date were on target at 57% of the total budget.

Special initiatives arise throughout the year due to the work of the association and implementation of the strategic plan. Budgets specific to each initiative are considered for approval by both the Finance Committee and the Board of Directors. In addition to the approved operating budget, AACN currently has the following Board-approved special initiatives totaling \$212,000:

- CEO Onboarding
- Implementation of the DNP Task Force
- Futures Task Force
- APRN Clinical Training Task Force

As in years past, we anticipate that grant offsets (salary, fringe benefits, rent, and overhead) will cover these additional expenses.

As set forth in the Financial Management Guidelines, the Finance Committee is also charged with monitoring the Association's investment portfolio with the assistance of our investment manager at RBC Wealth Management. As of January 31st, AACN had realized earnings of approximately \$316,000 with unrealized losses of approximately \$384,000.

One of the committee's primary responsibilities is to present the annual operating budget to the Board of Directors each year. The budget is tied to the strategic goals and initiatives of the Association and is built upon projected revenues and expenses, exclusive of any grant funding. For FY 2016, institutional membership dues will be \$4,818. Conference registrations will be \$449 and members can take advantage of a \$50 discount from April 1st -June 30th. For FY 2016, the Board of Directors and Finance Committee have approved a one-time deficit of \$153,000 to expand government affairs and health policy initiatives.

Finance Committee Members

Margaret Faut Callahan, PhD, Chair, Marquette University Elias Provencio-Vasquez, PhD, University of Texas – El Paso Sharon Radzyminski, PhD, Georgia Southern University Lepaine Sharp-McHenry, DNP, Oklahoma Baptist University Marion E. Broome, PhD, Duke University Heather Shelford, AACN Staff Liaison

ADVANCING HIGHER EDUCATION IN NURSING

American Association of Colleges of Nursing Statement of Financial Position January 31, 2015

\$16,491,428.81

ASSETS	
CURRENT ACCETS	
CURRENT ASSETS Bank of America-Checking	\$20,963.22
Petty Cash	500.00
Operating Fund	2,310,649.97
Capital Expenditures Fund	111,292.50
Long Term Reserve Fund	10,132,861.55
McGovern Endowment Fund	112,736.64
A/R-General	67,881.83
Due from AACN/CCNE	183,351.34
A/R-Grants and Contracts	2,730,686.02
Prepaid Expenses	290,300.25
TOTAL CURRENT ASSETS	\$15,961,223.32
PROPERTY & EQUIPMENT	
Furniture, Fixtures & Equip.	1,030,908.74
Accumulated Depreciation	(643,050.00)
Leasehold Improvements	502,086.75
Amortization	(359,740.00)
TOTAL PROPERTY & EQUIPMENT	\$530,205.49
TOTAL ASSETS	\$16,491,428.81
LIABILITIES & NET ASSETS	
LIABILITIES	
Accounts Payable	29,042.52
Capital Leases	45,568.38
Due to CNLA	(71.33)
Due to IPEC	(163.69)
Accrued Vacation	205,798.98
Deferred Revenue-Meetings & Other	46,434.77
Deferred Rent	137,577.00
TOTAL LIABILITIES	\$464,186.63
NET ASSETS	
Unrestricted	10,723,994.17
Unrestricted YTD Change	2,321,912.81
Temporarily Restricted	4,644,498.51
Temporarily Restricted-YTD Change	(1,751,366.31)
Permanently Restricted	88,203.00
TOTAL NET ASSETS	\$16,027,242.18

TOTAL LIABILITIES & NET ASSETS

American Association of Colleges of Nursing Actual vs. Budget, FY 2015 For the Seven Months Ending January 31, 2015

WITH GRANTS

DESCRIPTION	CURRENT PERIOD	YEAR TO DATE	ANNUAL BUDGET	BUDGET VARIANCE \$	BUDGET VARIANCE %
REVENUE	£4.400.00	#2 F0F 002 00	#2 450 500 00	£40,000,00	40/
Membership Dues	\$4,463.00	\$3,505,802.00	\$3,459,506.00	\$46,296.00	1% 7%
Network Dues Registration Fees	1,300.00 334,239.00	142,700.00 2,172,117.00	133,000.00 2,362,876.00	9,700.00 (190,759.00)	(8%)
Grants & Contracts Awards	232,292.21	491,065.23	1,453,533.42	(962,468.19)	(66%)
Investment Earnings	9,226.66	231,774.87	394,000.00	(162,225.13)	(41%)
Publications Income	16,674.00	18,579.00	46,800.00	(28,221.00)	(60%)
Advertising Income	17,343.58	89,021.60	86,000.00	3,021.60	4%
Royalties	106,054.72	355,086.35	1,020,800.00	(665,713.65)	(65%)
IDS Report Sales	1,348.40	17,508.80	50,000.00	(32,491.20)	(65%)
Miscellaneous Income	20,958.00	107,977.52	165,863.00	(57,885.48)	(35%)
TOTAL REVENUE	743,899.57	7,131,632.37	9,172,378.42	(2,040,746.05)	(22%)
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EXPENSES					
Salaries	323,243.27	2,219,233.92	3,841,398.53	1,622,164.61	42%
Salary Offsets	(15,123.00)	(105,573.33)	0.00	105,573.33	
Fringe Benefits	90,258.46	588,389.49	1,037,420.24	449,030.75	43%
Fringe Offsets	(2,687.13)	(27,735.98)	0.00	27,735.98	(40.40()
Recruitment	77.00	25,216.19	5,000.00	(20,216.19)	(404%)
Rent	21,424.13	140,660.91	264,473.00 0.00	123,812.09	47%
Rent Offsets	(1,980.00) 2,049.54	(14,058.00) 19,333.29	65,195.64	14,058.00	70%
Telephone Duplicating	5,386.01	17,992.90	65,378.51	45,862.35 47,385.61	70% 72%
Printing & Design	8,252.03	93,091.52	206,800.00	113,708.48	55%
Postage, Shipping, Storage	13,071.06	43,532.45	87,444.54	43,912.09	50%
Office Supplies	4,612.28	36,012.15	64,895.45	28,883.30	45%
Equip Repairs & Maintenance	5,656.24	90,298.10	156,780.05	66,481.95	42%
Depreciation/Amortization	19,021.00	133,147.00	230,360.00	97,213.00	42%
Insurance-Office	937.66	28,059.84	28,500.00	440.16	2%
Audit Services	0.00	22,616.06	23,000.00	383.94	2%
Consulting Services	44,109.49	494,474.60	758,212.23	263,737.63	35%
Internet Services	4,369.10	29,711.60	48,980.00	19,268.40	39%
Press Services	817.70	8,996.28	20,000.00	11,003.72	55%
Staff/Officer Expenses	13,428.55	104,095.86	225,390.55	121,294.69	54%
Travel-Consultants/Speakers	8,131.79	126,520.91	332,230.76	205,709.85	62%
Participant Travel	0.00	68,227.65	92,904.99	24,677.34	27%
Board and Committees	6,571.73	103,069.44	271,800.15	168,730.71	62%
JPN Member Subscriptions	0.00	0.00	14,800.00	14,800.00	100%
Books & Subscriptions	140.10	40,168.52	68,047.50	27,878.98	41%
Dues to Other Organizations	5,567.35	59,870.85	66,828.00	6,957.15	10% 37%
Relations w/other Orgs.	12,500.00 9,650.00	39,603.00 58,849.37	63,026.00 120,000.00	23,423.00	51% 51%
Lobbying Consultant Reg Fees/Continuing Educ	4,086.28	29,279.30	55,503.20	61,150.63 26,223.90	47%
Media Training	0.00	0.00	3,000.00	3,000.00	100%
JPN Editor Honoraria	0.00	16,500.00	16,500.00	0.00	10070
AACN Exhibits	2,195.00	2,896.94	12,000.00	9,103.06	76%
Catering & Other	5,767.38	560,182.71	1,056,488.83	496,306.12	47%
Special Activities	0.00	44,744.53	35,221.77	(9,522.76)	(27%)
Grant Awards/Stipends/Scholarships	798,317.90	1,196,456.60	1,466,221.04	269,764.44	18%
Investment Fees	12,396.01	36,576.43	46,000.00	9,423.57	20%
Overhead Recovery	(11,117.08)	(122,670.50)	0.00	122,670.50	
Indirect Expenses	11,117.08	122,670.50	247,874.57	125,204.07	51%
Subcontract Expenses	0.00	6,848.00	576,584.00	569,736.00	99%
Capital Expenses/Improvemts.	0.00	4,202.07	2,500.00	(1,702.07)	(68%)
Miscellaneous Expense	11,979.82	151,105.65	198,196.75	47,091.10	24%
TOTAL EXPENSES	1,414,226.75	6,492,596.82	11,874,956.30	5,382,359.48	45%
YTD CHANGE IN NET ASSETS	(670,327.18)	639,035.55	(2,702,577.88)	(3,341,613.43)	
Poplized Coin/Loop) on Inc.	0.00	245 500 00	0.00	215 500 00	
Realized Gain(Loss) on Inv.	0.00	315,599.96	0.00	315,599.96	
Unrealized Gain(Loss) on Inv.	84,744.99	(384,089.01)	0.00	(384,089.01)	

American Association of Colleges of Nursing Actual vs. Budget, FY 2015 For the Seven Months Ending January 31, 2015

WITHOUT GRANTS

DESCRIPTION	CURRENT PERIOD	YEAR TO DATE	ANNUAL BUDGET	BUDGET VARIANCE \$	BUDGET VARIANCE %
DEVENUE					
REVENUE Dues	¢4 463 00	¢3 505 903 00	\$3,459,506.00	\$46,296.00	1%
Network Dues	\$4,463.00 1,300.00	\$3,505,802.00 142,700.00	133,000.00	9,700.00	7%
Registration Fees	334,239.00	2,172,117.00	2,362,876.00	(190,759.00)	(8%)
Investment Income	9,094.43	230,868.52	394,000.00	(163,131.48)	(41%)
Publications Income	16,674.00	18,579.00	46,800.00	(28,221.00)	(60%)
Advertising Income	17,343.58	89,021.60	86,000.00	3,021.60	4%
Royalties	106,054.72	355,086.35	1,020,800.00	(665,713.65)	(65%)
IDS Reports	1,348.40	17,508.80	50,000.00	(32,491.20)	(65%)
Miscellaneous Income	20,958.00	105,047.62	165,863.00	(60,815.38)	(37%)
TOTAL REVENUE	511,475.13	6,636,730.89	7,718,845.00	(1,082,114.11)	(14%)
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EXPENSES					
Salaries	264,387.28	1,846,231.41	3,236,299.00	1,390,067.59	43%
Fringe Benefits	76,181.44	487,680.83	878,054.00	390,373.17	44%
General & Admin. Support	3,654.11	3,654.11	7,257.00	3,602.89	50%
Recruitment	77.00	25,216.19	5,000.00	(20,216.19)	(404%)
Rent	19,444.13	126,602.91	233,090.00	106,487.09	46%
Telephone	1,916.38	17,920.60	35,249.46	17,328.86	49%
Duplicating	2,710.38	11,521.77	46,499.52	34,977.75	75%
Printing & Design	7,922.00	91,135.55	189,800.00	98,664.45	52%
Postage, Shipping, Storage	11,874.60	39,708.04	77,750.00	38,041.96	49%
Office Supplies	4,612.28	31,959.47	55,300.00	23,340.53	42%
Equip Repairs/Maint/Acquisitions	5,451.69	74,002.69	112,300.00	38,297.31	34%
Depreciation/Amortization	19,021.00	133,147.00	230,360.00	97,213.00	42%
Insurance-Office	937.66	28,059.84	28,500.00	440.16	2%
Audit Services	0.00	22,616.06	23,000.00	383.94	2%
Internet Services	4,369.10 817.70	29,711.60	48,980.00	19,268.40	39%
Press Services		8,996.28	20,000.00	11,003.72	55% 23%
Consulting Services	25,474.49 11,628.07	402,463.85	521,087.03	118,623.18	23% 53%
Staff/Officer Expenses Consultant/Speaker Travel	6,959.96	88,985.23 104,073.39	187,616.01 249,350.00	98,630.78 145,276.61	58%
Board and Committees	5,227.13	93,020.30	204,500.15	111,479.85	55%
JPN Member Subscriptions	0.00	0.00	14,800.00	14,800.00	100%
Books & Subscriptions	90.10	29,928.47	41,050.00	11,121.53	27%
Dues to Other Organizations	5,567.35	59,614.85	66,700.00	7,085.15	11%
Relations w/other Orgs.	2,500.00	29,603.00	53,026.00	23,423.00	44%
Lobbying Consultant	9,650.00	58,849.37	120,000.00	61,150.63	51%
Reg Fees/Continuing Educ	2,091.28	15,451.52	43,455.00	28,003.48	64%
Media Training	0.00	0.00	3,000.00	3,000.00	100%
JPN Editor Honoraria	0.00	16,500.00	16,500.00	0.00	10070
AACN Exhibits	2,195.00	2,896.94	12,000.00	9,103.06	76%
Catering & Other	5,767.38	490,523.20	938,488.83	447,965.63	48%
Banking & Payroll Services	10,132.32	79,179.70	108,766.00	29,586.30	27%
Investment Fees	12,396.01	36,576.43	46,000.00	9,423.57	20%
Miscellaneous Expense	1,847.50	28,849.71	31,600.00	2,750.29	9%
TOTAL EXPENSES	524,903.34	4,514,680.31	7,885,378.00	3,370,697.69	43%
NET SURPLUS/(DEFICIT)	(13,428.21)	2,122,050.58	(166,533.00)	(2,288,583.58)	
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Realized Gain(Loss) on Inv.	0.00	315,599.96	0.00	315,599.96	
Unrealized Gain(Loss) on Inv.	83,089.37	(385,775.54)	0.00	(385,775.54)	

American Association of Colleges of Nursing Actual vs. Budget, FY 2015 For the Seven Months Ending January 31, 2015

BY COST CENTER W/OUT GRANTS

DESCRIPTION _	CURRENT PERIOD	YEAR TO DATE	ANNUAL BUDGET	BUDGET VARIANCE \$	BUDGET VARIANCE %
REVENUE					
General & Administrative	\$96,912.15	\$3,965,138.95	\$4,231,006.00	(\$265,867.05)	(6%)
Meetings	247,915.00	1,666,446.00	1,839,225.00	(172,779.00)	(9%)
Publications	57,457.08	122,076.21	176,600.00	(54,523.79)	(31%)
Research	1,348.40	17,508.80	50,000.00	(32,491.20)	(65%)
Government Affairs	6,124.00	46,264.00	62,611.00	(16,347.00)	(26%)
Communications	14,060.50	62,407.50	50,000.00	12,407.50	25%
NursingCAS	0.00	123,443.01	647,500.00	(524,056.99)	(81%)
Education Policy	56,886.00	123,096.00	104,250.00	18,846.00	18%
Networks	1,300.00	142,700.00	133,000.00	9,700.00	7%
APRN LACE Initiative	0.00	15,503.92	59,044.00	(43,540.08)	(74%)
Commission for Nurse Certification	29,472.00	352,146.50	365,609.00	(13,462.50)	(4%)
TOTAL REVENUE	511,475.13	6,636,730.89	7,718,845.00	(1,082,114.11)	(14%)
EXPENSES	440.000.55	4 400 ==0 =0	4 000 004 00	200 200 44	200/
General & Administrative	142,398.57	1,162,770.56	1,862,601.00	699,830.44	38%
Meetings	65,542.83	1,081,195.63	1,841,348.00	760,152.37	41%
Publications	18,074.45	131,475.77	244,146.00	112,670.23	46%
Research	31,341.20	217,349.07	359,471.00	142,121.93	40%
Government Affairs	52,290.06	434,687.02	792,455.00	357,767.98	45%
Communications	35,610.87	246,002.09	577,675.00	331,672.91	57%
NursingCAS	15,648.70	112,606.63	193,113.00	80,506.37	42%
Education Policy	52,711.25	367,892.71	687,213.00	319,320.29	46%
Networks	9,872.45	70,150.24	117,243.00	47,092.76	40%
Student Initiatives	11,216.02	88,046.18	149,288.00	61,241.82	41%
Special Projects	22,452.40	157,089.32	282,438.00	125,348.68	44%
Faculty Initiatives	17,763.49	160,208.87	282,088.00	121,879.13	43%
APRN LACE Initiative	3,654.11	19,158.03	22,761.00	3,602.97	16%
DNP Task Force	527.54	14,047.38	20,599.00	6,551.62	32%
Futures Task Force	176.20	14,569.27	38,404.00	23,834.73	62%
APRN Task Force	3,325.21	21,871.14	57,772.00	35,900.86	62%
Commission for Nurse Certification _	42,297.99	215,560.40	356,763.00	141,202.60	40%
TOTAL EXPENSES	524,903.34	4,514,680.31	7,885,378.00	3,370,697.69	43%
NET SURPLUS/DEFICIT	(13,428.21)	2,122,050.58	(166,533.00)	(2,288,583.58)	
Realized Gain(Loss) on Inv.	0.00	315,599.96	0.00	315,599.96	
Unrealized Gain(Loss) on Inv.	83,089.37	(385,775.54)	0.00	(385,775.54)	

American Association of Colleges of Nursing FY 2016 Proposed Operating Budget July 1, 2015 - June 30, 2016

FY 2016 FY 2015 Student Special Faculty Publications Research Govt Affrs Communications NursingCAS Ed Policy Initiatives **Projects** Initiatives TOTAL TOTAL Gen & Admn Meetings Networks Variance REVENUE \$ 3,697,815 \$ \$ 3,842,815 \$ Dues \$ \$ \$ \$ \$ 145.000 \$ 3.592.506 7% Registration Fees 2.299.646 31% 2.086.335 67.061 146.250 1.757.866 Interest & Dividend Earnings 465,000 465,000 394,000 18% 19,000 19,000 Mailing List Sales 19,000 0% Publications Sales 65,400 66,800 -2% 10 400 55,000 Editorial Office Income 30.000 30.000 30.000 0% Advertising Income 46,000 75,000 121,000 86,000 41% Royalties 447,000 92,000 667,500 1,206,500 1,020,800 18% Miscellaneous Income 41,500 32,500 74,000 79,000 -6% **TOTAL REVENUE** \$ 4,670,315 \$ 2,086,335 \$ 178,400 \$ 55,000 \$ 67,061 \$ 75,000 \$ 700,000 \$ 146,250 \$ 145,000 \$ - \$ - \$ - \$ 8,123,361 \$ 7,045,972 15% **EXPENSES** Salaries 809,688 \$ 389,005 \$ 143,258 \$ 243,610 516,012 \$ 312,138 129,352 \$ 411,893 \$ 77,643 \$ 93,114 \$ 199,114 \$ 135,372 \$ 3,460,199 3,088,468 12% 215,334 93,744 37,877 73,553 139,800 88,544 39,777 98,115 17,614 29,401 48,168 40,321 922,248 831,050 11% Fringe Benefits Rent 55 377 27,688 8,089 19,289 38,577 22,400 11,511 19,600 5,911 8,400 9,644 9,955 236,441 223.398 6% Recruitment 20.000 20.000 5.000 300% Telephone 14,000 2,000 960 1,000 7,000 1,920 1,600 2,700 960 1,000 1,200 1,000 35,340 31,810 11% 200 39,200 Duplicating 6,000 15,000 250 5,000 6,000 1,300 1,100 100 1,000 250 3,000 42,900 -9% 10.000 67.000 3.800 21,000 4.000 2.000 4.000 500 165,400 150,500 10% Printing & Design 19 800 29 000 4 300 Postage & Shipping 13.000 35.000 2.000 4.000 2.300 7.500 800 2.950 500 750 250 50 69.100 68.750 1% 39,000 400 3,000 2,800 500 500 500 250 250 53,200 50,400 Office Supplies 5,000 800 200 6% 108,300 Equip Repairs & Maintenance 56,000 11,200 4,000 7,500 2,300 3,800 1,300 41,800 127,900 18% 240,000 230.000 Depreciation/Amortization 240.000 4% Insurance-Office 31.500 31,500 25.000 26% Consulting Services 190,000 212,000 16,500 22,000 2,000 5,000 447,500 203,000 120% Internet Services 36,000 300 12,000 1,000 150 49,450 47,480 4% Clip & News Service 20,000 20,000 20,000 N% Staff/Officer Expenses 80.000 36 750 6.910 2.500 9.400 3.500 12.000 30.000 450 3.750 10.000 2.500 197,760 160.890 23% Travel-Consultants/Speakers 206,000 20,500 5,000 12,000 6,000 249,500 236,000 6% **Board & Committees** 135,000 1,200 2,500 42,800 12,000 8,000 7,500 209,000 141,000 48% 16,000 Annual Report Production 16,000 16,000 0% 1.000 16,000 Marketing 15,000 16.000 0% JPN Member Subscriptions 15.500 15.500 14.800 5% Books & Subscriptions 8,000 300 33,000 500 300 350 42,450 40,650 4% Dues to Other Organizations 300 500 69,040 60,100 15% 55,000 9,000 4,240 Media Training 5,000 5,000 3.000 67% Relations w/other Orgs. 50.000 4.000 5.000 59.000 53.026 11% Lobbying Consultant 120,000 120,000 120,000 0% 5,000 990 250 3,200 500 200 10,350 Registration Fees 2,000 12,140 17% 3,000 4.000 54,000 26.550 103% Staff Continuing Education 27,000 1.000 3.000 6,000 2,000 3.000 1,000 2,000 2,000 AACN Exhibits 12.000 12.000 12.000 0% 4,700 Catering & AV 913,475 1,000 350 73,000 4,000 11,000 56,000 500 200 1,064,225 839,050 27% Banking & Payroll Services 50,000 57,000 900 500 1,400 700 4,200 2,500 117,200 93,500 25% Investment Fees 50,000 50,000 46,000 9% Miscellaneous Expense 25.000 3.000 8.000 11.000 1.000 200 2.000 50.200 31.000 62% **TOTAL EXPENSES** \$ 2,220,899 \$ 2,078,062 \$ 250,884 \$ 398,602 \$1,054,689 \$ 579,202 \$ 231,840 \$ 670,848 \$ 107,878 \$ 159,415 \$ 278,526 \$ 245,648 \$ 8,276,493 \$ 7,045,972 17% **NET SURPLUS/DEFICIT** 8,273 \$ (72,484) \$ (343,602) \$ (987,628) \$ (504,202) \$ 468,160 \$ (524,598) \$ 37,122 \$ (159,415) \$ (278,526) \$ (245,648) \$ (153,132) \$ \$ 2,449,416 \$

FY 2016 BUDGET EXPENSES BY COST CENTERS

