Choose the item in each line that is most like you and put a 4. Then pick the item that is next most like you and put a 3. Then 2 and then 1 which is least like you. Do this across the page for each list of descriptors.

1. ___ Likes authority ___ Enthusiastic ___ Sensitive Feelings ___ Likes Instruction

2. ___ Takes Charge ___ Takes Risks ___ Loyal ___ Accurate

3. ___ Determined ___ Visionary ___ Calm ___ Consistent

4. ___ Enterprising ___ Verbal ___ Enjoys Routine ___ Predictable

5. ___ Competitive ___ Promoter ___ Dislikes Change ___ Practical

6. ___ Problem Solver ___ Enjoys Popularity ___ Gives in To Others ___ Factual

7. ___ Productive ___ Fun-loving ___ Avoids Confrontations ___ Responsible

8. ___ Bold ___ Likes Variety ___ Sensitive ___ Prefers Perfection

9. ___ Decision Maker ___ Spontaneous ___ Nurturing ___ Detail Oriented

10. ___ Persistent ___ Inspirational ___ Peace Maker ___ Analytical

Total: _______ _______ _______ _______
• Lion- This personality likes to lead. The lion is good at making decisions and is very goal-oriented. They enjoy challenges, difficult assignments, and opportunity for advancement. Because lions are thinking of the goal, they can step on people to reach it. Lions can be very aggressive and competitive. Lions must learn not to be too bossy or to take charge in other's affairs.
  Strength: Goal-oriented, strong, direct
  Weakness: Argumentative, too dictatorial
  Limitation: Doesn't understand that directness can hurt others, hard time expressing grace

• Otter- Otters are very social creature. Otter personalities love people. They enjoys being popular and influencing and motivating others. Otter can sometimes be hurt when people do not like them. Otter personalities usually have lots of friends, but not deep relationships. They love to goof-off. (They are notorious for messy rooms.) Otters like to hurry and finish jobs. (Jobs are not often done well.) The otter personality is like Tigger in Winnie The Pooh.
  Strength: People person, open, positive
  Weakness: Talks too much, too permissive
  Limitation: Remembering past commitments, follow through with discipline

• Golden Retriever- Good at making friends. Very loyal. Retriever personalities do not like big changes. They look for security. Can be very sensitive. Very caring. Has deep relationships, but usually only a couple of close friends. Wants to be loved by everyone. Looks for appreciation. Works best in a limited situation with a steady work pattern.
  Strength: Accommodating, calm, affirming
  Weakness: Indecisive, indifferent, unable to express emotional, too soft on other people
  Limitation: Seeing the need to be more assertive, holding others accountable

• Beaver- Organized. Beavers think that there is a right way to do everything and they want to do it exact that way. Beaver personalities are very creative. They desire to solve everything. Desire to take their time and do it right. Beavers do not like sudden changes. They need reassurance.
  Strength: High standards, order, respect
  Weakness: Unrealistic expectations of self & others, too perfect.
  Limitation: Seeing the optimistic side of things, expressing flexibility